



OPPORTUNITY DAY
<Q1/19> MAY 14, 2019

AGENDA

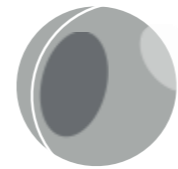
FINANCIAL PERFORMANCE



RECENT DEVELOPMENT



Q & A



COMPANY STRUCTURE

ONE-STOP-SERVICE-SOLUTION

1 INTERIOR : 40% (YTD)



RETAIL



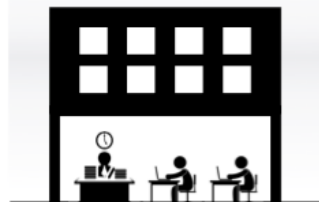
PUBLIC AREA



HOTEL



HOSTEL



CORPORATE OFFICE



HOSPITAL



MIXED-USE BUILDING



ARCHITECT & ENGINEERING

2 EMA* : 60%



EXHIBITION



EVENT



ORGANIZE



MUSEUM



THEME PARK



ALTERNATIVE MARKETING

* EXHIBITION
MUSEUM & THEMATIC
ALTERNATIVE MARKETING

EXHIBITION

MOTOR SHOW 2019 (SPECIAL BOOTHS), IMPACT



- Aston Martin
- BMW
- BMW Motorrad
- Kawasaki
- Maserati
- MINI
- Nissan
- Rocket Sound
- Rolls Royce
- V-Kool



EXHIBITION

VIV ASIA 2019, BITEC



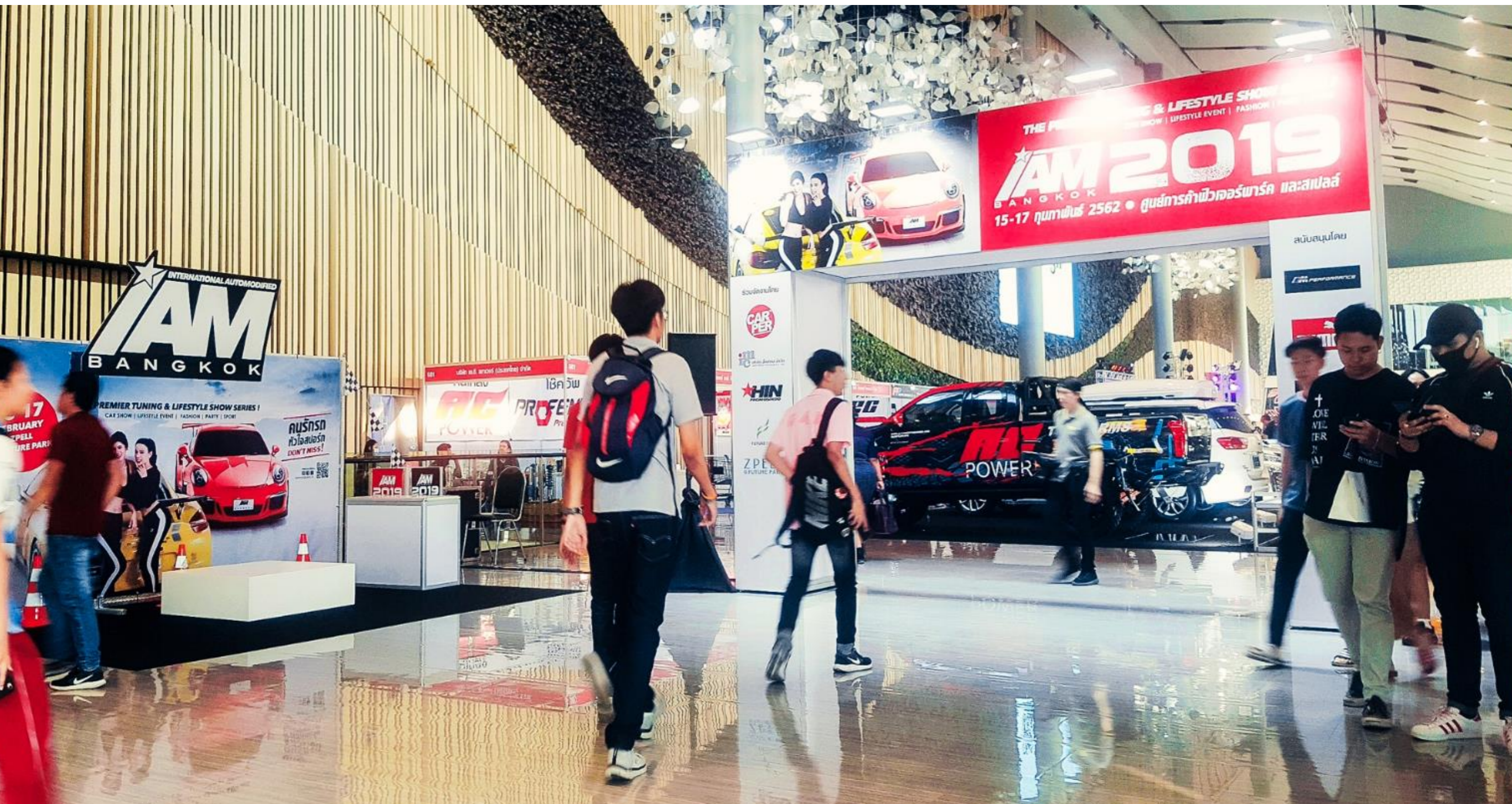
EXHIBITION

TIFFANY&CO. POP UP STORE, SIAM PARAGON



EXHIBITION

IAM BANGKOK 2019, FUTURE PARK RANGSIT



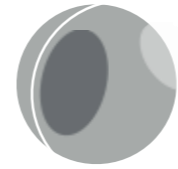
MYANMAR

SEA LION GRAND OPENING



AGENDA

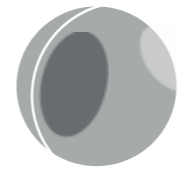
COMPANY OVERVIEW



RECENT DEVELOPMENT



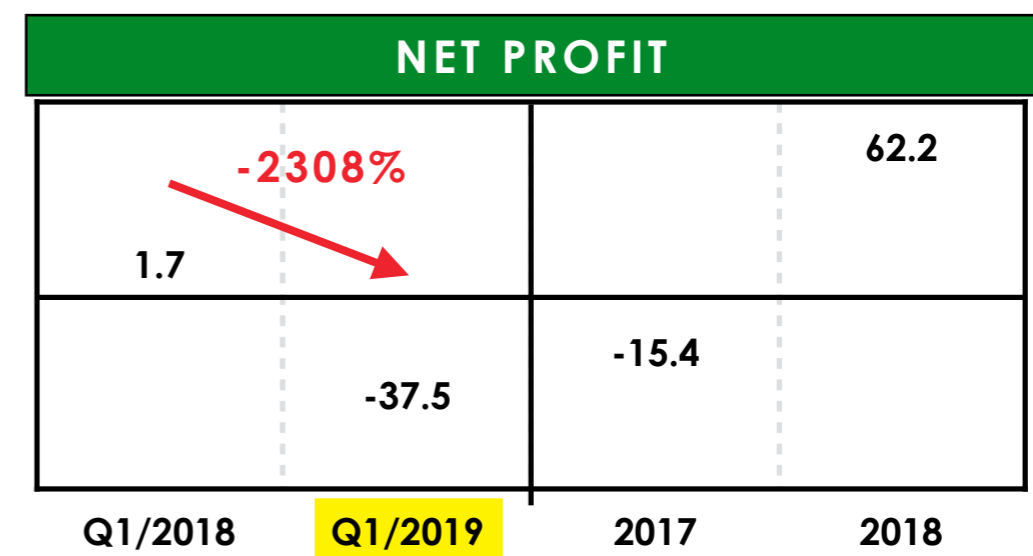
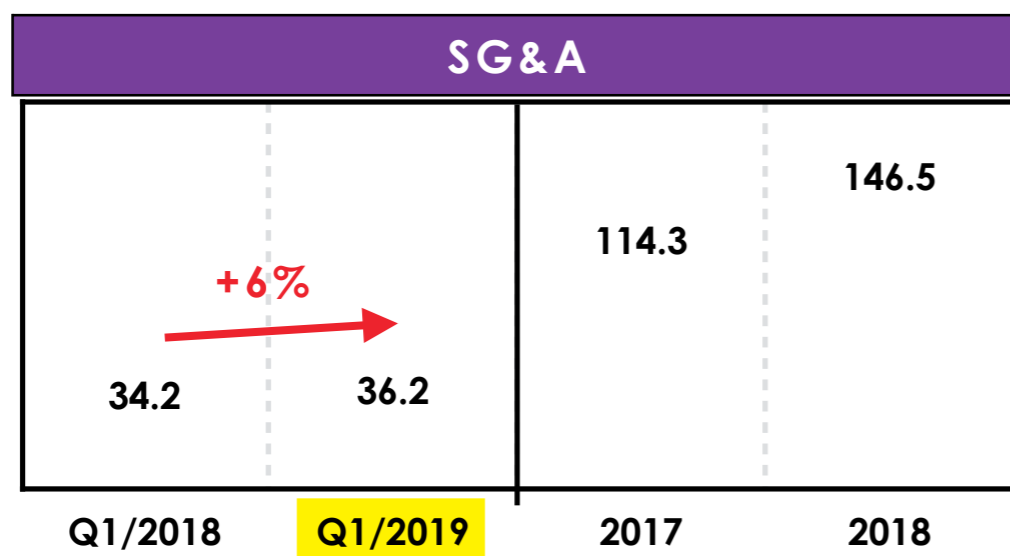
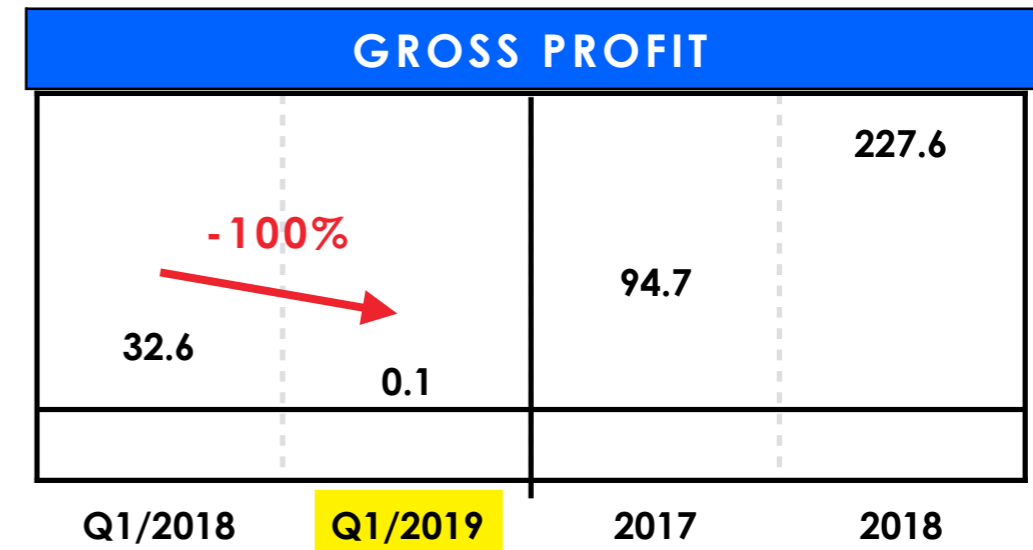
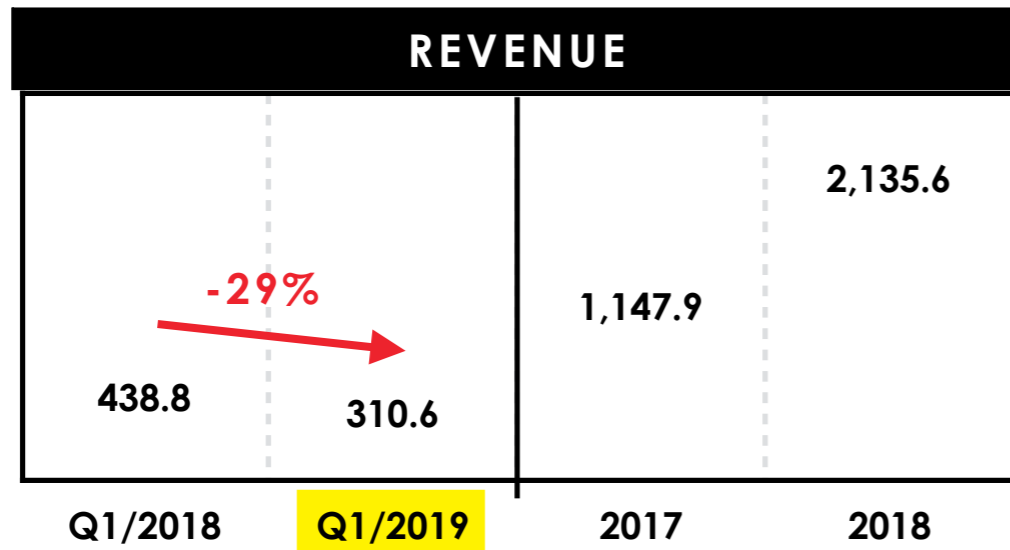
Q & A



FINANCIAL SUMMARY

KINGSMEN C.M.T.I. Plc.
(CONSOLIDATED)

(MILLION BAHT)

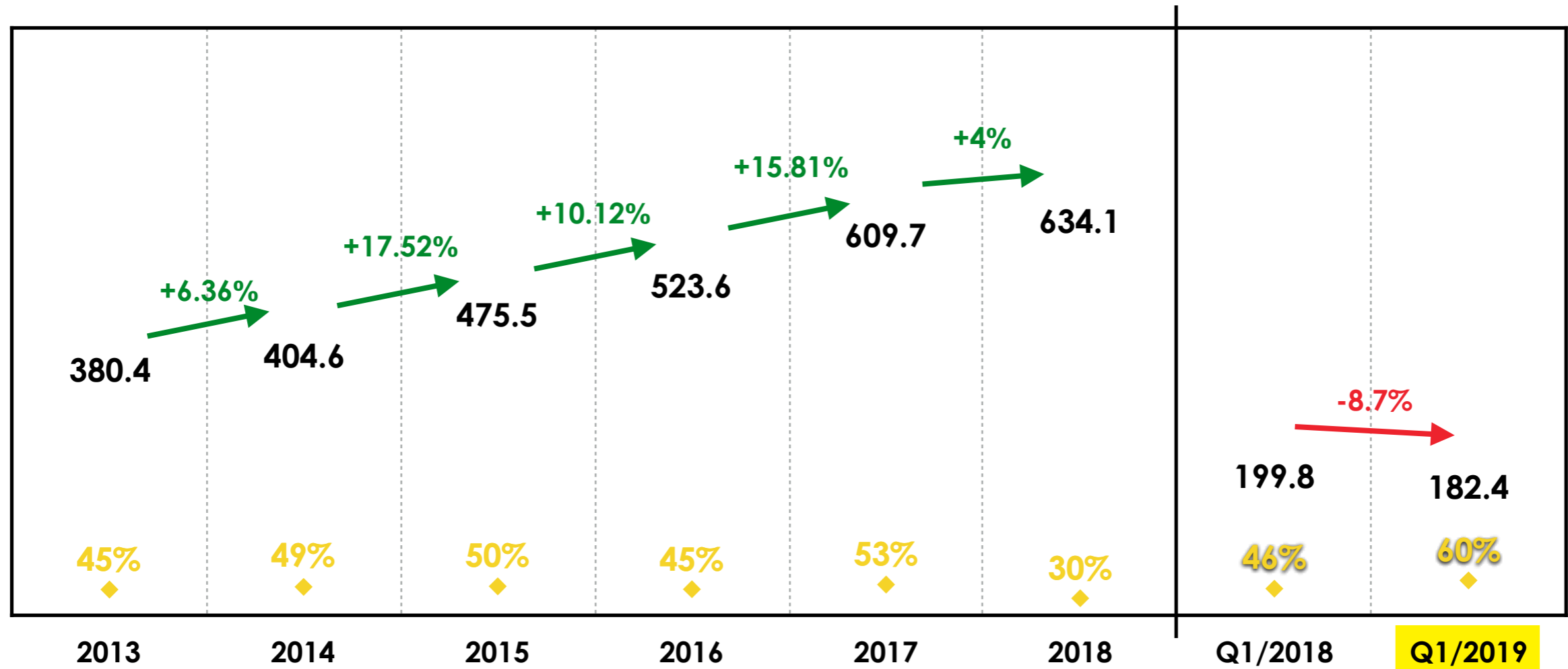


RECURRING INCOME

(MILLION BAHT)

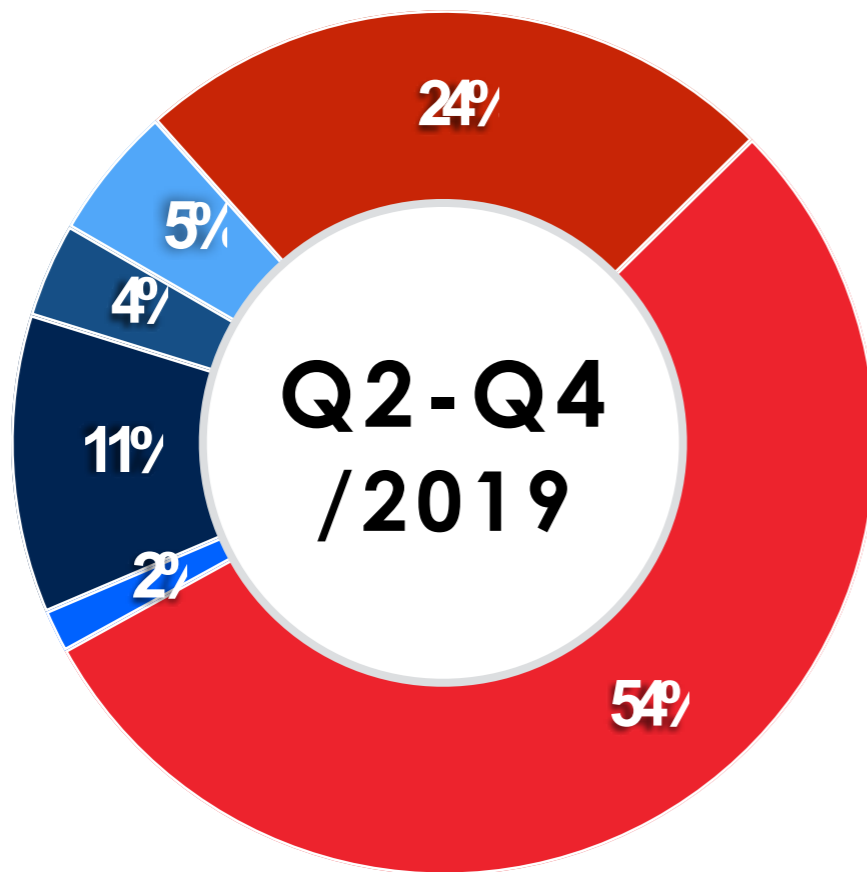
EMA - REVENUE

◆ % TO REVENUE



(MILLION BAHT)

BACKLOG
625.9



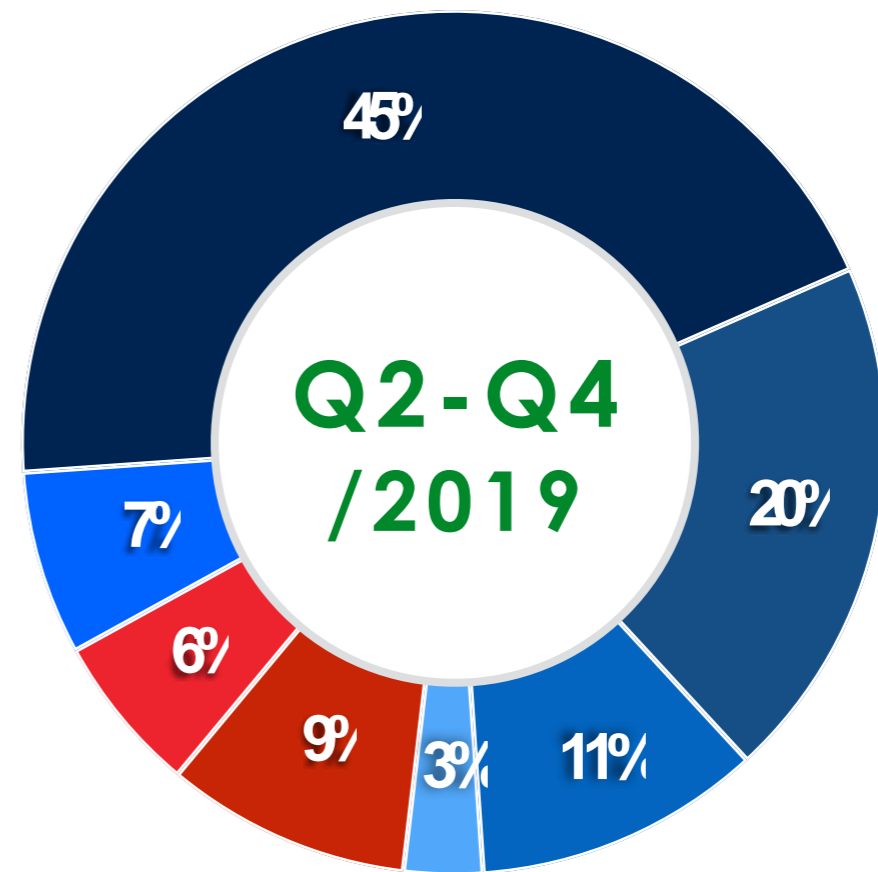
- RETAIL (SHOP BRAND NAME)
- OTHERS (INTERIOR)

TOTAL

BACKLOG / BIDDING

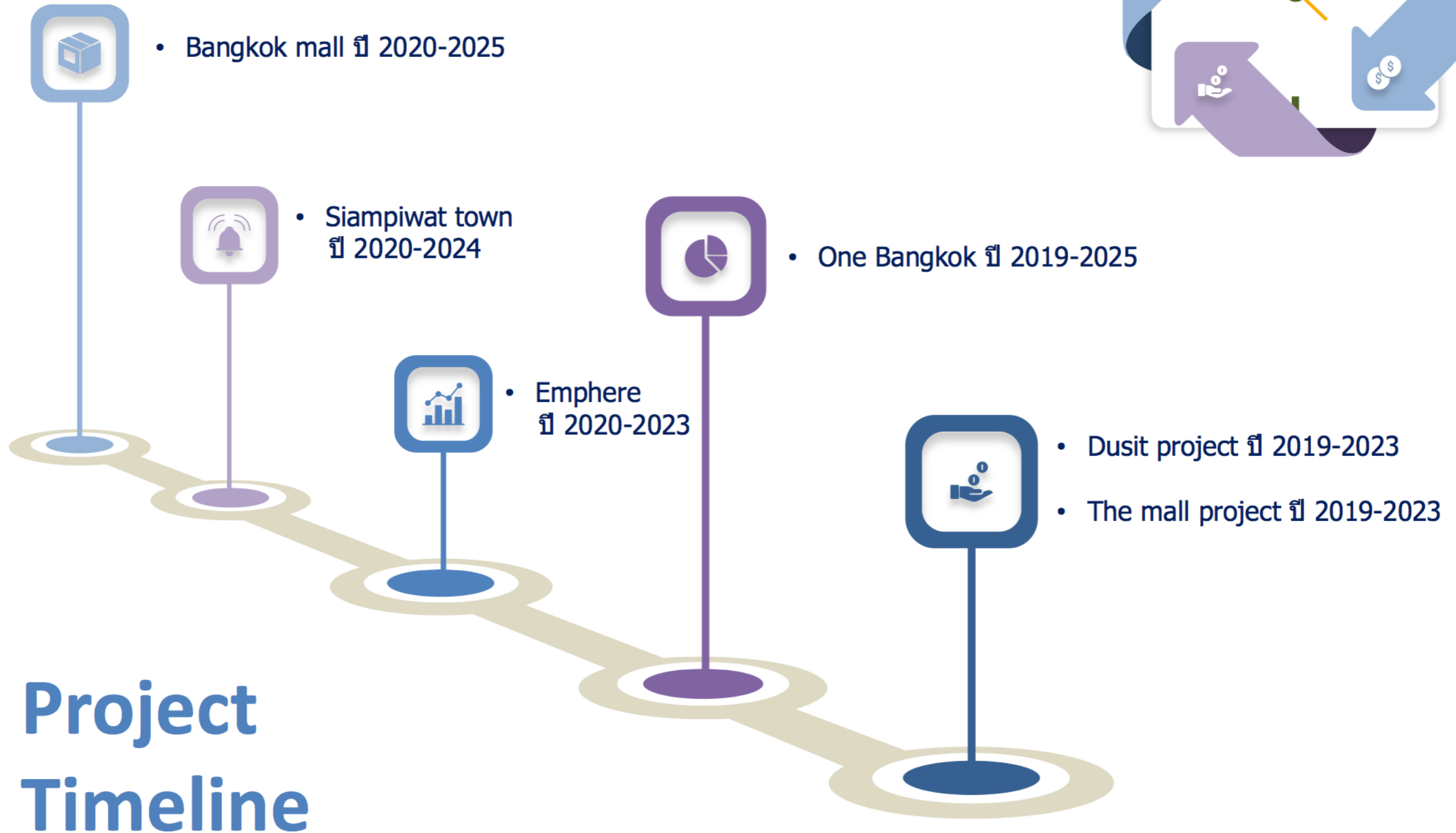
BY BUSINESS UNITS

BIDDING
1,671.1



- PUBLIC AREA
- OTHERS (EMA)
- HOTEL
- EVENT
- OFFICE
- EXHIBITION

SITUATION สถานการณ์ในปี 2020-2023

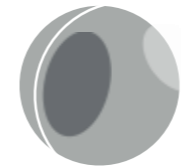


AGENDA

COMPANY OVERVIEW



FINANCIAL PERFORMANCE



Q & A



RECENT DEVELOPMENT

● PREPARATION ● IN PROGRESS ● COMPLETED

K6

- ▶ **New Head Office & Production Facility** at Lamlukka Klong 6 (K6)
- ▶ **Construction Progress** : 60-70%
- ▶ **GOAL** : by Q4/2019

ERP*

- ▶ **Apply ERP** to improve business efficiency in the long run
- ▶ **Kick off** : Q1/2019
- ▶ **GOAL** : by Q4/2019-Q1/2020

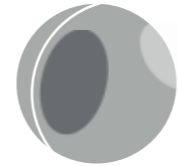
**Enterprise Resource Planning*

AGENDA

COMPANY OVERVIEW



FINANCIAL PERFORMANCE



RECENT DEVELOPMENT



THANK YOU

PLEASE CONTACT US FOR MORE INFORMATION



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